



Giuseppe Pezzuto  
Senior Manager, EY Consulting

Mobile: +39 3664351157  
Email: giuseppe.pezzuto@it.ey.com

## Background

- ▶ Senior Manager in the practice EY Consulting since October 2017. Giuseppe joined EY Team (Milan's offices) after six years working in Deloitte, always on international project.
- ▶ Giuseppe achieved bachelor and master's degree in Business Administration at Parma University. Giuseppe spent six months at Coimbra's Business School (Portugal). Giuseppe achieved CFE certification and a Master Course at SDA Bocconi. Scrum master certification; Giuseppe is professor of AFC in different Italian University.
- ▶ Italian (native speaker), English (fluent), Portuguese (fluent)

## Competencies

- ▶ Strategic Planning
- ▶ Smart city design
- ▶ Business transformation
- ▶ IT transformation
- ▶ PMO e Change Management
- ▶ Accounting
- ▶ Reporting e cost accounting
- ▶ Budgeting and cash Planning

## Professional experience

- ▶ 13 years of professional experiences in International and transformative projects, involved in administration, finance, control, post merger integration and PMO projects and IT implementation
- ▶ Experiences in different sectors (public and private) such as Telco, Medical equipment and Healthcare, Fashion, Retail, Manufacturing

## Main Projects-EY

- ▶ **Digital health - Italian Region for Healthcare & Life science (Public sector).** Business and digital transformation project aimed to design the smart hospital model. ICT Digital plan (2023-2025) and allocation of public funds (180 M €) for innovative projects in the health sector at regional and national level. Managed a team of 24 resources and a public contract of 10 M €
- ▶ **Industrial Plan and Organizational Transformation - Italian manufacturer of kitchen.** Design of the Organizational and (TOM) Target Operating models for the firm to become more innovative, agile, and customer-oriented. Achieved the reduction of 20% of CAPEX and 39% of OPEX. Managed a team of 6 resources.
- ▶ **Group Innovation Plan - Leading International manufacturer and seller of aircraft.** Design of the Group Innovation Plan with new offering (from manufacturing to provider of services). The Innovation Plan has been developed to define and represent innovation guidelines, business modeling/plan and innovation actions.
- ▶ **Recovery Plan - Leading International food and consumer products - based in Germany.** Managing the project for the set-up of recovery plan to align the policy, organization, and procedures with the Italian headquarters. Recovered 37.000 open items in accounting terms with a team of 4 resources
- ▶ **Organizational Assessment - Italian leading collecting Agency** Strategic workforce planning and right sizing regarding the HQ aimed to define and to identify strategic and operational actions impacting on processes, organization, people, and tools and create a more efficient organization. Managed a team of 14 resources.

- ▶ **Forensic support and investigation model - Government and Public sector Based in Angola.** International project in Africa. The project was one of the biggest forensic projects focused on the sector of GPS (Government and Public sector) and the oil&gas sector. Managed a team of 10 resources of different offices of EY (London, Lisbon, Milan and Sao Paolo).

## Main Projects-Deloitte

- ▶ **M&A support and post-acquisition support - Leading Italian large consumer products and retail firm.** Definition of high-level model design, detailed design, implementation assistance and PMO and change management. Assisted with the preparation of IFRS disclosures (IFRS 15 Revenue Recognition and IFRS 16 Lease) for a large consumer products and retail client, listed on the Milan Stock Exchange. Managed a team of 8 resources and migrated all the assets related to leasing (28 stores and 84 houses) for a value of 72 M €.
- ▶ **Finance E2E strategy - Primary International Banking Group** Design and mapping new financial processes aligned with new organizational model.
- ▶ **Strategic plan and Governance Model Design - Leading Italian TMT Group.** Definition of the Strategic Business Plan (i.e. Internationalization, new offering and new customers) and implementation of roadmap and governance model. Support the CFO in defining the realization of the plan
- ▶ **M&A - Primary International Manufacturer of burners.** Design and support the M&A Strategy through financial due diligence and support in the definition of finance rules and implementation of ERP (i.e. closing calendar of the group, role and responsibilities, reporting package and cash flow)